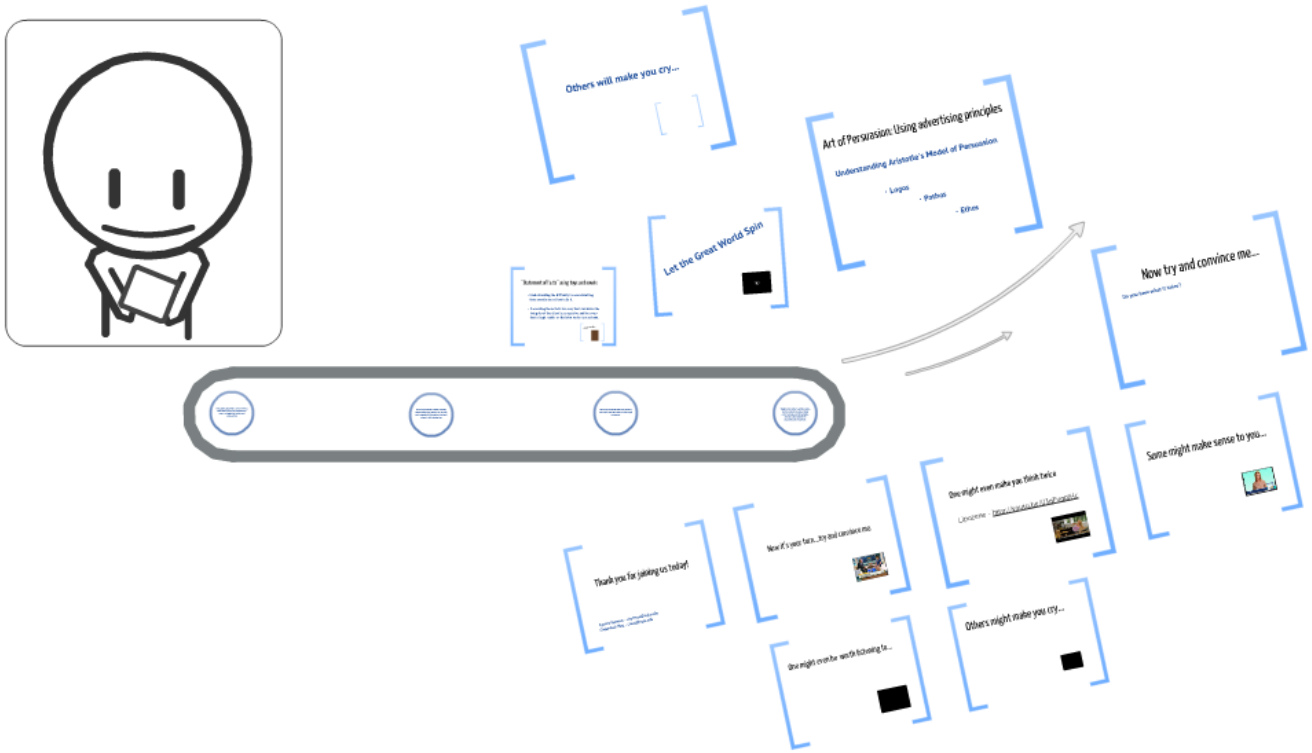
Expanding the Professor's Props: Using Toys, Novels and Advertisements in Teaching Legal Practice



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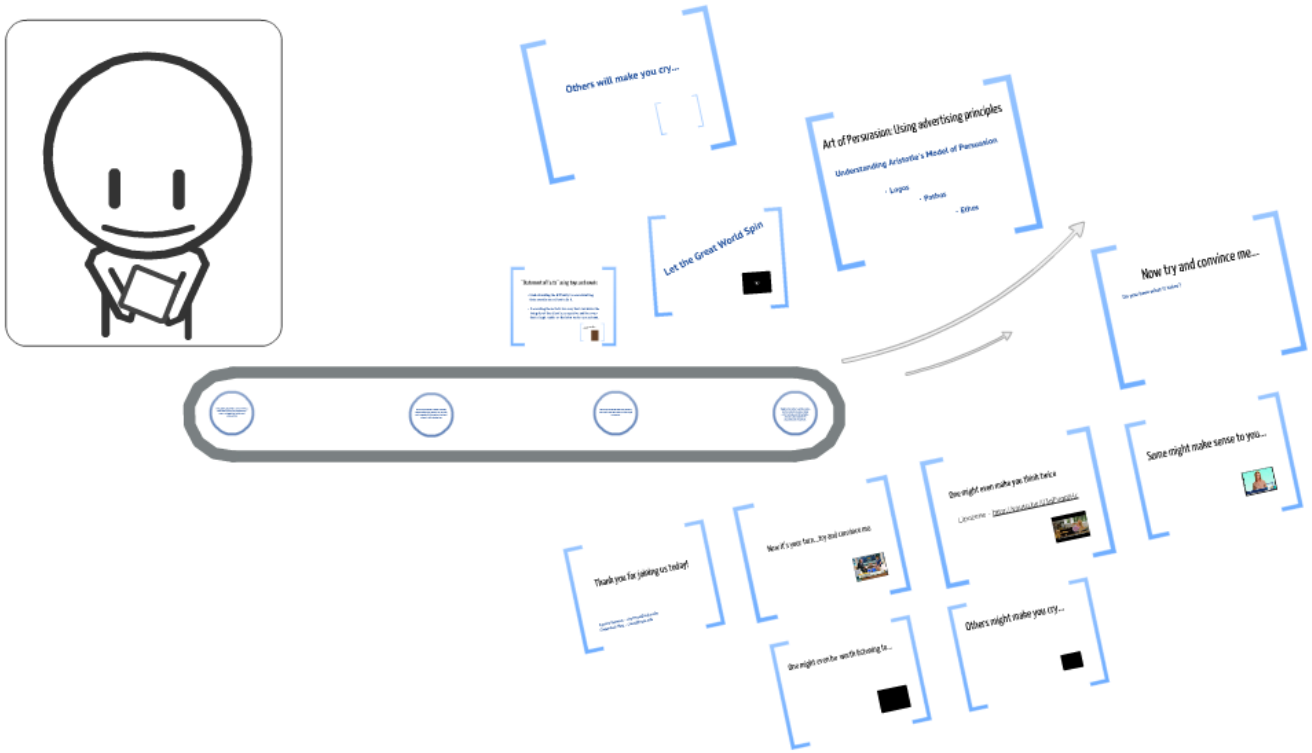


Introducing students to key lawyering skills using non-legal props such as toys, excerpts from novels, and commercials.

Allowing students to think critically about drafting the Statement of Facts and engaging in Persuasion (oral and written) while having fun.

Showing students that they already use some of these skills in non-legal scenarios.

Tapping into other learning styles, such as sensory (legos), visual (commercials), and imaginative (novel) to aid students in processing the materials.

"Statement of Facts" using toys and novels

- **Understanding the difficulty in reconstructing facts exactly as a client tells it.**
- **Presenting those facts in a way that maintains the integrity of the client's perspective and in a way that a legal reader or decision maker cares about.**

Let's play with Legos...

Let's play with Legos...

Let the Great World Spin

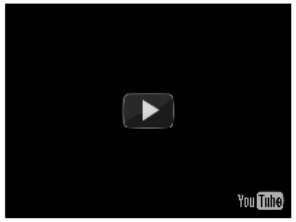
Art of Persuasion: Using advertising principles

Understanding Aristotle's Model of Persuasion

- Logos
- Pathos
- Ethos

Some might make sense to you...

Others might make you cry...



One might even be worth listening to...

Now it's your turn...try and convince me.

Thank you for joining us today!

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